****



{{QuoteOwner}}

{{Designation}}

Phone:

{{Phone}}

Mobile:

{{Mobile}}

Email:

{{Email}}

{{curdate}} Quote Number: {{QuoteNumber}}

**Proposal for:**

{{CustomerName}}

# Why you should partner with Frontier

Frontier (NASDAQ: FYBR) is more than a technology and communications provider — we’re also your partner. We work closely with you to solve real business problems and enhance the way you operate through resources including:

* Flexible equipment options (premise-based, cloud, managed, or hybrid configurations)
* Dedicated enterprise support when you need it most
* Reliable state-of-the-art technology to keep the focus on productivity & cost-effective plans to make the most of every dollar
* Secure connections for your vital information & multisite solutions to seamlessly link different locations
* Strong partnerships with industry-leading equipment manufacturers and specialty solutions providers
* Financing options available to protect your investment against obsolescence, while tailoring your payment scenario to fit your budget

Frontier offers end-to-end data, voice, and video solutions to businesses of all sizes. We’re committed to providing next generation technology that’s flexible and reliable — ready to grow with your business. And you’ll enjoy the convenience of having one single, responsive source for all your communications needs. You can count on the strength and stability of a Fortune 500 company along with the flexibility to deliver on a personal scale. Frontier Business will keep your business connected and running strong.

Choose from our fully integrated product portfolio that includes:

* Ethernet Solutions Dedicated Internet Access

**Frontier Provides**

* State-of-the-art Network
* 24/7 expert tech support
* U.S.-based workforce
* Customized Solutions
* Comprehensive Product Portfolio
* Dedicated Account Executive
* VoIP (hosted and premise based) Communications & Network Equipment
* Optical Transport Services
* Audio, Web & Video Conferencing Wireless Data Access/Wi-Fi Business Continuity Solutions Business High-Speed Internet Local & Long-Distance Service Managed Services
* Internet & Data Security

{{QuoteOwner}} has created a custom-designed plan based on your needs and budget all backed by our 24/7 expert technical support. Plus, we monitor the Frontier network to ensure that your business communications run without interruption. It's all part of our dedication to helping you succeed.

# Quote Number: {{QuoteNumber}}

## Situation Analysis

Your company's current communications capabilities include:

{{CurrentCommunication}}

Based on what we learned from you, your immediate and future communications needs are:

{{FutureCommunication}}

# Executive Summary

Our team of Business Specialists is dedicated to gaining a full understanding of your capabilities and challenges. That way, we can custom-tailor a solution that meets your needs and gives you the confidence to move forward.

## Our recommendations based on the needs defined above include:

**Service Term:** {{ServiceTerm}}{{#SA}}

**Service Location:** {{ServiceLocation}}

**Total Service Location MRC:** {{EachLocationTotalRecurring}}

**Total Service Location NRC:** {{EachLocationOneTimeCharge}}

|  |  |  |  |
| --- | --- | --- | --- |
| **Ethernet Service Description** | **Quantity** | **MRC** | **NRC** |

**{{#Line}}**

|  |  |  |  |
| --- | --- | --- | --- |
| **{{ProductName}}**  {{HANDOFF}} {{MINBLOCK}} {{INCLDBOT}} {{^IF\_isBundle}}{{SLA}}{{/IF\_isBundle}} {{FirewallModel}} {{EVCType}} {{^IF\_isBundle}}{{SPEED}}{{/IF\_isBundle}} {{IPBLOCK}} | {{Quantity}} | {{^IF\_isBundle}}{{Recurring}}{{/IF\_isBundle}} | {{^IF\_isBundle}}{{OneTime}}{{/IF\_isBundle}} |

**{{/Line}}{{/SA}}**

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| Grand Total: |  |  | {{RecurringTotal}} | {{OneTimeTotal}} |

The services set forth in this proposal will be provided by Frontier Communications and its affiliates (collectively referred to herein as "Frontier"). Frontier does not consider the proposal itself to be a legally binding offer to contract. Pricing contained within this document is budgetary, and a site survey may be required prior to a final quote. This quote is valid for up to thirty (30) days from the date hereof. Taxes and surcharges are not included.

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